

## Standard Qualifiers

Contact  
Immediately



Customer



Decision  
Maker



Email  
Information



High  
Importance



Medium  
Importance



Just Looking



Partnership



Prospect



Ready to  
Purchase



Set up  
Appointment



Vendor



## To use the scanner



- Hold down the + button to turn on.
- Scan the barcode on the badge first by pressing the + button, then as many of the standard qualifiers that apply to the attendee.
- Follow on by scanning the next attendee's badge.
- The – button has been deactivated.
- The scanner will automatically turn off after ten minutes of no use, so hold down the + button to run back on.